Printed Pages : 2   **MBAHR01**

(Following Paper ID and Roll No. to be filled in your Answer Book)

PAPER ID : 7121   Roll No. [ ][ ][ ][ ][ ][ ][ ][ ][ ][ ]

MBA
(SEMESTER-III) THEORY EXAMINATION, 2012-13
PERSONAL GROWTH AND TRAINING AND DEVELOPMENT

Time : 3 Hours]   *[Total Marks : 100*

Section – A

Attempt following questions with reason : $2 \times 10 = 20$

1. (a)   What do you understand by simulation training ?

    (b)   Define 'self'.

    (c)   Write about the importance of training.

    (d)   What is a healthy personality ?

    (e)   What do you understand by a training organization ?

    (f)   What do you understand by personality patterns ?

    (g)   Write about the concept of personal effectiveness.

    (h)   Write a short note on teaching aid for training.

    (i)   Briefly discuss the TNA cycle of events.

    (j)   What are the disadvantages of training ?

Section – B

Answer any **three** of the following questions : $10 \times 3 = 30$

2. (a)   Discuss the concept and nature of training.

    (b)   Briefly elaborate on the determinants of personality.

    (c)   Write about some important training skills.

    (d)   Briefly elaborate on the concept of sick personality.

    (e)   Briefly discuss the need for evaluation of training effectiveness.

7121   1   **P.T.O.**

Section – C

Answer the following questions in details : $10 \times 5 = 50$

3. 'Training is a learning experience that seeks a relatively permanent change in an individual that will improve his/her ability to perform on the job.' Comment. Describe various components of training.

OR

Elaborate on the concept and significance of Transactional analysis.

4. What is personality ? Discuss the psychometric theories of personality.

OR

Discuss the moulding of personality pattern in detail. Also discuss the psychometric theories of personality.

5. Elaborate on the process of learning. Suggest some ways to develop an integrated approach of learning in training program.

OR

Discuss various types of training. Describe some methods of on the job training.

6. Elaborate on the significance of training need assessment. Discuss the approaches to training needs assessment.

OR

Discuss the methods of conducting training. Discuss the factors that need to be considered while designing an effective training program.

7. 'Interpersonal interaction depends on awareness of self but people are not fully aware of themselves.' Comment in the light of Johari Window.

OR

How does the training to employees differ from management development training ? Design an efficient training program for solving the inter-personal problems of employees at managerial level.