

(Following Paper ID and Roll No. to be filled in your Answer Book)

**PAPER ID : 7121**

Roll No.

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**M.B.A.**

(SEM. III) THEORY EXAMINATION 2011-12

**PERSONAL GROWTH AND TRAINING AND  
DEVELOPMENT**

*Time : 3 Hours*

*Total Marks : 100*

**Note :-** (1) Attempt **all** questions.

(2) All questions carry equal marks.

(3) No second answer book will be provided.

1. Attempt any **two** parts of the following : **(10×2=20)**

(a) What are the symbols of self ? Discuss how success can be the symbol of self.

(b) How are the Personality Pattern moulded ?

(c) What is Persistence and what are the causes of persistence ?

(d) Describe the Psychometric Theories of Personality.

2. Attempt any **two** parts of the following : **(10×2=20)**

(a) What do you mean by Emotional Balance and what is Emotional Deprivation ?

- (b) How does a family influence personal development ?
  - (c) What is 24 carats of Winning Personality ?
  - (d) What are the danger signals of Personality Sickness and what are the aids to achieve Healthy Personality ?
3. Attempt any **two** parts of the following : (10×2=20)
- (a) What are the needs and importance of training ?
  - (b) What are characteristics of a good trainer ?
  - (c) What are characteristics and theories of learning ?
  - (d) How is a training programme designed ?
4. Attempt any **two** parts of the following : (10×2=20)
- (a) What training skills are taught during training ?
  - (b) Enumerate the benefits of training for the organisation and individuals.
  - (c) What are the methods of conducting training ?
  - (d) Why is evaluation of training important ?
5. Write short notes on any **two** of the following : (10×2=20)
- (a) Johari Window
  - (b) Carl Jung and MBTI theories of Personality
  - (c) Self-Rejection
  - (d) Causes of Personality Sickness.