

MBA
(SEM 3) THEORY EXAMINATION 2018-19
Leadership & Personality Development

*Time: 3 Hours**Total Marks: 100***Note:** 1. Attempt all Sections. If require any missing data; then choose suitably.**SECTION A**

- 1. Attempt *all* questions in brief. **2 x 10 = 20****
- a. What do you understand by double loop learning?
 - b. Write a short note on Reinforcement.
 - c. What is Self-Concept?
 - d. Explain components of Leadership.
 - e. Give a short note on effective team characteristics.
 - f. What is task-centred leadership?
 - g. What is social loafing?
 - h. Define self-managed Teams.
 - i. What is 24 Carat of winning personality?
 - j. Define Purpose of TNA.

SECTION B

- 2. Attempt any *three* of the following: **10 x 3 = 30****
- a. Describe the meaning and concept of personality pattern. Discuss the Big five theory of personal effectiveness.
 - b. Describe the various personality determinants in the Development of Personality.
 - c. Discuss the Ginnetts team effectiveness leadership model.
 - d. What is TNA? Discuss the steps involved in conducting it.
 - e. Explain the various signals of personality sickness.

SECTION C

- 3. Attempt any *one* part of the following: **10 x 1 = 10****
- (a) Define the various stages of group development.
 - (b) What are the direct and indirect effects of physical determinants?
- 4. Attempt any *one* part of the following: **10 x 1 = 10****
- (a) What is the meaning of Aspiration? Define types and factors that influence aspiration in personality.
 - (b) What are various myths about leadership?
- 5. Attempt any *one* part of the following: **10 x 1 = 10****
- (a) Discuss in detail process of team building. How to build a successful team?
 - (b) What are the common symbols of self in personality? Also discuss their roles.

6. Attempt any *one* part of the following:

10 x 1 = 10

- (a) Explain the 16 personality factors of Cattle's.
- (b) Define training. How are training needs determined in an industrial organization?

7. Attempt any *one* part of the following:

10 x 1 = 10

- (a) Effective leader can work as a facilitator in implementing change in the organization." Comment.
- (b) What is Group cohesiveness? Discuss cohesiveness as a unity, attraction and also discuss its consequences.