

## MBA

(SEM- I) THEORY EXAMINATION 2018-19  
ORGANIZATIONAL BEHAVIOUR

Time: 3 Hours

Total Marks: 70

Note: 1. Attempt all Sections. If require any missing data; then choose suitably.

## SECTION A

1. Attempt *all* questions in brief. 2 x 7 = 14

- a. Define Attitude.
- b. Explain type A and type B personalities.
- c. Differentiate Formal vs. Informal groups.
- d. What do you mean by reinforcement?
- e. What is called as strokes?
- f. To what expectancy is Vroom's expectancy theory relates?
- g. What do you mean by Laissez-Faire?

## SECTION B

2. Attempt any *three* of the following: 7 x 3 = 21

- a. Do you think it is possible to change attitudes? If yes, how can attitudes be changed?
- b. What are the sources of power? How is power acquired in an organization?
- c. What is attribution theory? What factors influence an individual perception?
- d. Discuss trait theory and behavioral theories of leadership.
- e. "Organizations are facing problems in managing workforce in era of globalization." Suggest ways to respond those challenges.

## SECTION C

3. Attempt any *one* part of the following: 7 x 1 = 7

- (a) What factors contribute in development of individual behaviour? Explain.
- (b) Explain Freudian three stage approach of personality.

4. Attempt any *one* part of the following: 7 x 1 = 7

- (a) Illustrate life positions to understand TA in detail.
- (b) Discuss Johari Window.

5. Attempt any *one* part of the following: 7 x 1 = 7

- (a) Explain the process of perception. Discuss the factors on which human perception is based.
- (b) Explain McClelland's needs theory of motivation.

6. Attempt any *one* part of the following: 7 x 1 = 7

- (a) Discuss the different leadership styles.
- (b) Explain the team building process.

7. Attempt any *one* part of the following: 7 x 1 = 7

- (a) What are the sources of resistance? Explain managing resistance to change.
- (b) Critically examine the process of organizational change.