

MBA/MBA-TM
(SEM-I) THEORY EXAMINATION 2019-20
MANAGING ORGANIZATION

Time: 3 Hours**Total Marks: 100****Note: 1.** Attempt all Sections. If require any missing data; then choose suitably.**SECTION A**

- 1. Attempt all questions in brief. 2 x 10 = 20**
- Define Management
 - List the principles of Scientific Management.
 - What is planning?
 - What is Organizational Behavior?
 - Write some theories of Learning.
 - What are the essential skills of Managers?
 - What is perception?
 - Write down some causes of stress.
 - What is motivation?
 - Describe Organizational Change.

SECTION B

- 2. Attempt any three of the following: 10 x 3 = 30**
- Why organizational behavior is significant. Explain?
 - Explain the Process of decision making with neat diagram
 - Explain the concept of personality? Describe in detail any three theories of personality development?
 - Discuss learning organization and knowledge management?
 - What are the various leadership styles? Explain each one with suitable examples.

SECTION C

- 3. Attempt any one part of the following: 10 x 1 = 10**
- What is the role of scientific management in the modern era?
 - Explain in detail about delegation of authority. Differentiate between Authority and Responsibility.
- 4. Attempt any one part of the following: 10 x 1 = 10**
- Explain Line and Staff relationship. Also differentiate between them.
 - Bring out the factors affecting centralization / decentralization. Also highlight the merits and demerits of centralization and decentralization with examples.
- 5. Attempt any one part of the following: 10 x 1 = 10**
- Mention and explain the steps in planning with neat diagram
 - Write down different theories of motivation. What are the motivating characteristics of work? Is pay a motivator or a hygiene factor?
- 6. Attempt any one part of the following: 10 x 1 = 10**
- Briefly explain the following:
 - Likert's Four Systems of Leadership
 - Managing Resistance to Change
 - Define MBO. Explain the process of MBO with the merits and demerits.
- 7. Attempt any one part of the following: 10 x 1 = 10**
- What are the models to understand the process of individual behavior?
 - What do you mean by theory X and Theory Y? Explain