

**MBA**  
**(SEM I) THEORY EXAMINATION 2018-19**  
**MANAGING ORGANIZATION**

*Time: 3 Hours**Total Marks: 100***Note:** 1. Attempt all Sections. If require any missing data; then choose suitably.**SECTION A**

- 1. Attempt all questions in brief. 2 x 10 = 20**
- a. Define Scientific Management
  - b. What are the essential skills of Managers?
  - c. Define policies?
  - d. What do you mean by Decision Making
  - e. State two important characteristics of Directing
  - f. What is Laissez – faire?
  - g. What Is Organizational Behavior?
  - h. Name some theories of Learning.
  - i. Describe Organizational Change.
  - j. What is job satisfaction?

**SECTION B**

- 2. Attempt any three of the following: 10 x 3 = 30**
- a. List the contributions of Fayol towards Management
  - b. Explain in detail about delegation of authority. Differentiate between Authority and Responsibility.
  - c. What is personality? How do we typically measure it? What factors determine personality?
  - d. Is there a difference between a leader and a manager? Explain.
  - e. Explain Line and Staff relationship. Also differentiate between them

**SECTION C**

- 3. Attempt any one part of the following: 10 x 1 = 10**
- (a) Trace the evolution of management with reference to the contributions made by management thinkers.
  - (b) Explain the Process of decision making with neat diagram
- 4. Attempt any one part of the following: 10 x 1 = 10**
- (a) Mention and explain the steps in planning with neat diagram
  - (b) What are the various leadership styles? Explain each one with suitable examples.
- 5. Attempt any one part of the following: 10 x 1 = 10**
- (a) What is perception, and what factors influence our perception? Explain.
  - (b) Explain the differences between classical and operant conditioning with suitable examples.

6. **Attempt any *one* part of the following:** **10 x 1 = 10**
- (a) What is the relationship between organization culture and other key organizational concepts: structure, leadership, change, innovation?
  - (b) Explain the following –
    - (i) Kurt Lewin Theory of Change
    - (ii) Values and Attitudes
7. **Attempt any *one* part of the following:** **10 x 1 = 10**
- (a) Write down different theories of motivation. What are the motivating characteristics of work? Is pay a motivator or a hygiene factor?
  - (b) What are the arguments for and against the view that industrial conflict is neither appropriate nor viable in the modern political-economic climate?