

Roll No:

MBA
(SEM I) THEORY EXAMINATION 2025-26
MANAGEMENT CONCEPTS & ORGANIZATIONAL BEHAVIOUR

TIME: 3 HRS

MARKS: 70

Note: Attempt all Sections. In case of any missing data, choose suitably

SECTION A

1. Attempt all questions in brief.

02 x 7 = 14

Q no.	Question	CO	Level
a.	"Define Management is an all pervasive activity"	1	K2
b.	Distinguish between Principles of Unity of Command and Direction.		
c.	Explain Delphi technique.		
d.	Explain the Managerial Functions		
e.	What do you mean by Operational Control?		
f.	Discuss the different sources of recruitment.		
g.	What are the components of attitude?		

SECTION B

2. Attempt any three of the following:

07 x 3 = 21

Q no.	Question	CO	Level
a.	Discuss contributions of F.W. Taylor in management development.	1	K2
b.	What do you understand by Personality and its determinants? Discuss Big Five Model		
c.	Describe the types of Organizations on the basis of Organization Structures.		
d.	Discuss McClelland's Theory of Motivation and its role in managerial success in the workplace.		
e.	Discuss the different methods of training.		

SECTION C

3. Attempt any one part of the following:

07 x 1 = 07

Q no.	Question	CO	Level
a.	Define "Delegation of Authority" What are the trouble spots of "Delegation of Authority". Suggest the guidelines for effective delegation.	1	K2
b.	'Management contains elements, those of a Science and those of an Art.' Describe the nature and scope of Management in the light of given statement.		

4. Attempt any one part of the following:

07 x 1 = 07

Q no.	Question	CO	Level
a.	What do you understand by Planning through MBO? Discuss merits and demerits of MBO.	1	K2
b.	"Directing involves basically the understanding of human behavior and guiding the behavior in specific direction" Elaborate the statement and show how this makes directing function more effective?		

