

Roll No:

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**MBA
(SEM I) THEORY EXAMINATION 2024-25****MANAGEMENT CONCEPTS AND ORGANISATIONAL BEHAVIOUR****TIME: 3 HRS****M.MARKS: 100****Note:** Attempt all Sections. In case of any missing data; choose suitably.**SECTION A****1. Attempt all questions in brief. 2 x 10 = 20**

Q no.	Question	CO	Level
a.	Define the term "Management".	1	K1
b.	State the Role of the Manager in an Organization.	1	K1
c.	Discuss the term "Staffing" and "Training".	2	K2
d.	Explain the essence of effective coordination in a company.	2	K2
e.	Describe the term "Group Dynamics".	3	K2
f.	Explain the 'ABC Model of Attitude'.	3	K2
g.	Elaborate the term "Motivation".	4	K2
h.	Summarize the "Vroom's Expectancy Theory".	4	K2
i.	Explain the effects of Organizational Change on employees.	5	K2
j.	Define the traits of good Leadership.	5	K1

SECTION B**2. Attempt any three of the following: 10 x 3 = 30**

Q no.	Question	CO	Level
a.	Analyze the Mc Clelland theory (Achievement Motivation Theory) in detail.	1	K1
b.	Summarize the merits and demerits of centralization and decentralization with examples.	2	K2
c.	Evaluate the term Leadership with the theories namely charismatic theory and Leadership Situation model.	3	K3
d.	Explain the importance and types of motivational theory.	4	K4
e.	Explain the process of directing by explaining the steps involved.	5	K5

SECTION C**3. Attempt any one part of the following: 10 x 1 = 10**

Q no.	Question	CO	Level
a.	Analyze the Maslow and Herzberg theory of Motivation in detail.	1	K3
b.	Interpret Kurt-Lewin Model in detail. Differentiate between Proactive and reactive Change.	1	K3

4. Attempt any one part of the following: 10 x 1 = 10

Q no.	Question	CO	Level
a.	Explain the Transactional Analysis is the method for studying interactions between individuals.	3	K3
b.	Examine the Johari Window that can help increase self-awareness and our understanding of others.	3	K3

5. Attempt any one part of the following: 10 x 1 = 10

Q no.	Question	CO	Level
a.	Determine the process of planning with special emphasis on its objectives and types of planning.	2	K4
b.	Illustrate the steps of selection required in the education sector.	2	K4



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TIME: 3 HRS

M.MARKS: 100

6. Attempt any one part of the following: 10 x 1 = 10

Q no.	Question	CO	Level
a.	Evaluate the various styles of Leadership with examples.	3	K5
b.	“Control is the fundamental function that ensures work accomplishment according to plans”. Outline the steps involved in controlling.	3	K5

7. Attempt any one part of the following: 10 x 1 = 10

Q no.	Question	CO	Level
a.	Differentiate leader and manager. Discuss the relation and relevance of leadership as a manager.	5	K5
b.	Explain the contributions of F. W. Taylor to Management.	5	K5

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