PAPER ID-311352

Roll No: | | | | | | | | | | | | | |

MBA
(SEM I) THEORY EXAMINATION 2024-25
MANAGEMENT CONCEPTS & ORGANIZATIONAL BEHAVIOUR

TIME: 3 HRS   **M.MARKS: 70**

Note: 1. Attempt all Sections. If require any missing data; then choose suitably.

SECTION A

1. **Attempt *all* questions in brief.**   **2 x 7 = 14**

a.	What are the essential skills of Managers?
b.	What is Management by Objectives (MBO).
c.	State two important characteristics of Directing.
d.	Is Management an art or science?
e.	What is delegation of authority and state the barriers to delegate.
f.	Is Management an art or science?
g.	Define the term "Staffing.

SECTION B

2. **Attempt any *three* of the following:**   **7 x 3 = 21**

a.	What do you mean by the term Motivation? Explain Maslow theory of Motivation.
b.	Outline the meaning of term Phing and Explain the eyes of Planning in details.
c.	Explain the process of Selection and Differentiate between recruitment and Selection.
d.	Explain Transaction analysis and all the ego states in detail.
e.	Explain all the theories of Personality in context of Organization.

SECTION C

3. **Attempt any *one* part of the following:**   **7 x 1 = 7**

(a)	What do you mean by Team building and aberrate the Luckman Model of theory in detail.
(b)	How Non-Financial Rewards helps to motivate employees? What do you mean by Personal Effectiveness?

4. **Attempt any *one* part of the following:**   **7 x 1 = 7**

(a)	Explain the whole process of Selection with examples in detail.
(b)	Apply the transactional analysis with all the three Ego states with respect to complementary theory.

5. **Attempt any *one* part of the following:**   **7 x 1 = 7**

(a)	Explain the factors that influence personality and any one theory of personality.
(b)	How attitudes are formed? Explain Transactional Analysis.

6. **Attempt any *one* part of the following:**   **7 x 1 = 7**

(a)	Differentiate leader and manager. Discuss the relation and relevance of leadership as a manager.
(b)	What do you mean by organization structure? Differentiate between Line and Staff Authorities.

7. **Attempt any *one* part of the following:**   **7 x 1 = 7**

(a)	What are the various environmental factors that a manager should consider in an organization?
(b)	Explain the steps involved in Decision making process with examples. Also explain in detail any two Decision making tools.