

Printed Pages – 3

HU – 602

(Following Paper ID and Roll No. to be filled in your Answer Book)

PAPER ID : 7061

Roll No.

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B.Tech.

SIXTH SEMESTER EXAMINATION, 2005-2006

ORGANISATIONAL BEHAVIOUR

Time : 2 Hours

Total Marks : 50

- Note :** (i) Attempt **ALL** questions.
(ii) In case of numerical problems assume data wherever not provided.
(iii) Be precise in your answer.

1. Attempt **any four** parts of the following : (4x4=16)
- Define organisation and bring out the important characteristics of a modern organisation.
 - Comment on the likely shape of a future organisation and assess its impact on the future organisational theory.
 - Point out some important contemporary issues which are attracting the attention of behavioural scientists.
 - Make a distinction between formal and informal organisation and trace out-their respective roles in a modern organisation.
 - What are the various bases of classifying the organisation ?
 - Enlist the important personality traits that are essential for becoming a successful entrepreneur.

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2. Attempt *any four* parts of the following : (3x4=12)

- (a) What is a group ? Discuss the important factors that might motivate one to join group.
- (b) What are the factors affecting the group cohesiveness ? How does the cohesive no of a group affect productivity ?
- (c) Discuss transaction analysis as a technique of improving inter-personal behaviour.
- (d) Why are teams important to organisations today ? How and why are teams formed ?
- (e) Indicate how the management can successfully motivate its people taking cue from the motivation theories.
- (f) Describe some generalisable traits of a successful leader.

3. Attempt *any two* parts of the following : (5x2=10)

- (a) How do some people in an organisation acquire and exercise greater power than others ? Explain the nature and significance of power relations in a large manufacturing organisation.
- (b) What is meant by organisation structure ? Identify the various dimensions of organisation structure.
- (c) Explain the meaning of change and enumerate the major internal and external forces for change in organisations.

4. Read the following case carefully and answer any two of questions given at the end (6x2=12)

Prag Distilleries, Allahabad, has established four branches of production in different parts of the country. The branch at Jaipur is functioning properly as per the rules of regulation and marketing philosophies. Kanpur which is facing the problem of closure as the salvage is not treated as directed by the Allahabad High Court. Cuttack is functioning smoothly, but the labour is unskilled. The Allahabad head office faces problems as the employees demand a 20 percent bonus on Diwali and Holi. The profit is adequate to meet the routine expenses of Kanpur which is facing closure. Employees have been given an option to move to Allahabad or Jaipur or Cuttak, but employees are unwilling to go out of Kanpur. The salvage treatment plant will require crores from the organisation, which is next to impossible.

Questions :

- (a) What is the motivation required in the above case ?
- (b) Is a monetary incentive enough to solve the problem ? If not, suggest alternative solutions.
- (c) Stipulate whether the Cuttak Branch will face same problems in the near future ?
- (d) What suggestions are required for the Jaipur branch ?

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