

Printed Pages—3

HU—602

(Following Paper ID and Roll No. to be filled in your Answer Book)

PAPER ID : 7061

Roll No.

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B.Tech.

SIXTH SEMESTER EXAMINATION, 2004-2005

ORGANISATIONAL BEHAVIOUR

Time : 2 Hours

Total Marks : 50

Note : Attempt ALL questions.

1. Attempt *any four* parts of the following : (3.5x4=14)
- What are the important typologies of organisation? Which type of organisation would you recommend for a small-size business and why?
 - What do you understand by organisation? What are its important components?
 - Discuss the important factors that have bearing on the individual perception.
 - Explain the importance of motives in shaping the individual behaviour in organisational set ups.
 - Bringout the personality profile of a successful manager.
 - Identity the key elements of organization behaviour and distinguish it from the individual behaviour.

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[Turn Over

- (a) Describe the stages in group development and point out when it addresses interpersonal issues.
- (b) What factors influences group behaviour and intergroup dynamics ? Discuss.
- (c) Explain how informal communication system operates ? Under what circumstances is one likely to act as an active communicator ?
- (d) What is transactional analysis ? How is it used as one of the important methods of development ?
- (e) What are reasons of team conflicts ? How are these conflicts resolved ?
- (f) "Team decision making always leads to better results on compared to individual decision making". Comment.

3. Attempt *any two* parts of the following : (6x2=12)

- (a) What are the phases involved in the process of organisational change ? How will you win the confidence of individual employees in favour of the change ?
- (b) Distinguish between power and authority. What are the criteria to judge the presence of authority relationship ?
- (c) Discuss the nature of emerging organisational structures in the era of globalisation and liberlisation.

4. Read the following case carefully and answer any two of the questions given at the end : (6x2=12)

Computer India Limited has employed highly qualified engineers. They are paid adequate salaries. The organization requires to update techniques which the existing employees are competent enough to handle. Launching for 2020 requires unpredictable qualities. The company wants to hire foreign engineers on a contract basis at higher perks. Indian engineers insist that foreign engineers would not be better than them because Indian science and technology has hidden qualities. If the organization is willing to launch 2020, the Indian engineers would be willing to take on the job with a small increase in salary but not on the existing perks. They agreed on the selection of those highly qualified engineers amongst them who had outstanding knowledge and expertise. A new team 2020 will emerge in the organization. They are contractual performers beside retaining their original position.

Questions :

- (a) Do you think that foreign engineers are needed for the purpose ? If yes, why ?
- (b) "Motivation is basically economics". Do you find this theory here ?
- (c) Reveal alternative motivation techniques.