

(Following Paper ID and Roll No. to be filled in your Answer Book)

Paper ID : 199315

Roll No.

B. Tech.

(SEM. III) THEORY EXAMINATION, 2015-16

HUMAN BEHAVIOUR INCLUDING HUMAN
SOCIOLOGY AND PSYCHOLOGY

[Time:3 hours]

[Maximum Marks : 100]

Section - A

1. Attempt **all** parts. All parts carry **equal** marks. Write answer of each part in short. (2x10=20)
 - (a) Define Human Capital.
 - (b) What is social cognitive theory ?
 - (c) What is perception ?
 - (d) Define attribution.
 - (e) Write a short note on group dynamics
 - (f) Evaluate interpersonal conflict.
 - (g) Discuss Power and Politics in organization development.

- (h) Describe evaluation of human capital.
- (i) "Learning is a continuous process". How ?
- (j) Why Altruism is useful in human capital ?

Section - B

Attempt **any five** questions from this section : (10x5=50)

2. Explain the concept and features of Human capital in the organization.
3. How Human capital can be used to enhance the productivity in the organization?
4. What is Perception ? Explain perception process.
5. How workforce diversity can be managed ?
6. Evaluate Pro-Social behaviour ? Explain its nature and determinants.
7. Evaluate Maslow's theory of motivation. How it can be used for the productivity ?
8. What is group ? Explain the various types of groups.
9. How Group Dynamics can affect the organization climate? Explain the stages of group formation in the organization.

Section - C

Attempt **any two** questions from this section : **(15x2=30)**

10. (a) Define Personality. What are the determinants of Personality ?
- (b) How human approaches can be used to develop human capital.
11. (a) Evaluate the theories of Learning in present era.
- (b) Discuss the management and behavioural application of perception
12. (a) How Leadership and various leadership styles can effect the organisation culture ?
- (b) What are the dysfunctional uses of power.

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