



(Following Paper ID and Roll No. to be filled in your Answer Book)

PAPER ID : 150617

Roll No.

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B.Pharma.

SPL. THEORY EXAMINATION, 2014-15

PROFESSIONAL COMMUNICATION - II

Time : 3 Hours]

[Total Marks : 80

Note: Attempt all questions as per the instructions.

1. Attempt any FOUR parts of the following : 4x4=16
 - (a) What is the difference between abstract and summary in formal report? Explain the structure of report.
 - (b) What do you understand by credit letter? Draft a credit letter as an example.
 - (c) Define a business proposal. Comment on its importance.
 - (d) What do you mean by the 'inside address' in an application? Explain with example.

- (e) What do you understand by adjustment letter? Draft an adjustment letter as an example.
- (f) Write a cover letter for a job application you wish to submit in response to an advertisement in a newspaper.

2. Answer any FOUR parts of the following : 4x4=16

- (a) What do you mean by productivity?
- (b) Define team. Mention its work.
- (c) "Leadership is a function". Comment.
- (d) What do you understand by BSC?
- (e) Discuss any model of 'team building'.
- (f) What do you understand by 'time management'? What is its importance?

3. Answer any TWO parts of the following : 8x2=16

- (a) Record (write) a Group Discussion on "The Internet has increased crimes all over the globe". (Invent necessary details by yourself).
- (b) What are the tips for a successful group discussion?
- (c) It is equally important to be a good listener in a group discussion. Comment.

4. Answer any TWO parts of the following : 8x2=16

- (a) What do you mean by 'corporate behaviour'?
- (b) Do the office etiquettes subjective in nature? Answer in 'yes' with sufficient logic.
- (c) What do you understand by 'Corporate expectations'? Discuss with example.

6. Attempt any FOUR parts of the following : 4x4=16

- (a) Write any five FAQs (Frequently Asked Questions).
- (b) Write a short note on 'Interview tips'.
- (c) Comment on the concept 'Exit Interview'?
- (d) What a candidate is supposed to do during the interview ?
- (e) Write any model interview of 10 minute-duration (invent necessary details yourself).
- (f) What do you mean by interview?

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